



# MERGER INTEGRATION CONFERENCE

June 8 – 9, 2017 | San Francisco, CA

DEVELOPING AND DELIVERING FIT-FOR-PURPOSE M&A

In collaboration with:

## McKinsey & Company

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Marriott Union Square | San Francisco, CA

### Thursday, June 8, 2017

Registration and Continental Breakfast: 8:00 – 8:45 am  
Union Square Reception

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#### **Current Merger Dynamics: What We're Seeing in the Market**

General Session A: 8:45 – 9:30 am  
Union Square Ballroom

Oliver Engert  
Senior Partner  
**McKinsey & Company**

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#### **Executive Perspective: "A Divorce, a Marriage and a Baby, All on Day 1"**

General Session B: 9:30 – 10:45 am  
Union Square Ballroom

Mary Laschinger  
Chief Executive Officer  
**Veritiv**

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Networking Break: 10:45 – 11:00 am  
Union Square Reception

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#### **Merger Integration Best Practices Panel Discussion**

General Session C: 11:00 – 12:15 pm  
Union Square Ballroom

Panel:

Beverly Goulet  
Executive Vice President and Chief Integration Officer  
**American Airlines**

Steve Kaufman  
Senior Lecturer  
**Harvard Business School**  
Former Chairman and Chief Executive Officer  
**Arrow Electronics**

Bill Kozy  
Former Executive Vice President and Chief Operations Officer  
**Becton Dickinson**

Moni Miyashita  
Partner  
**Innosight Consulting**  
Former Vice President, Mergers and Acquisitions Corporate  
Development, **IBM**

Justin Smith  
Director, Corporate Development  
**Google**

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Networking Luncheon: 12:15 – 1:15 pm  
Sutter I,II,III and Cable Car

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#### **Maximize Your Investment by Mobilizing Your Talent**

Concurrent Session D1: 1:15 – 2:15 pm  
Union Square Ballroom

Ellen Shedlarz  
Chair of Board of Directors, **EcoHealth Alliance** former Chief  
Operating officer, Global Talent Management Organization,  
**Morgan Stanley**, former Senior Vice President, Global  
Human Resources, **Ziff Brothers Investment**

Sarah Pobereskin  
Associate Partner  
**McKinsey & Company**

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### **Building Your Integration Capability**

Concurrent Session D2: 1:15 – 2:15 pm  
Union Square North

Jai Sundararaman  
Vice President, Business Transformation Office

#### **Intertape Polymer Group**

Kathy Woods  
Head of Mergers & Acquisitions Integration

#### **Applied Materials**

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Networking Break: 2:15 – 2:30 pm  
Union Square Reception

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### **Getting Practical about Cultural Change Management**

General Session E: 2:30 – 3:30 pm  
Union Square South

Kameron Kordestani  
Partner  
**McKinsey & Company**

Steve Kaufman  
Senior Lecturer  
**Harvard Business School**  
Former Chairman and Chief Executive Officer  
**Arrow Electronics**

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Networking Refreshment Break: 3:30 – 3:45 pm  
Union Square Reception

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### **Leadership Development in a Transformational Merger**

General Session F: 3:45 – 5:00 pm  
Union Square Ballroom

Bill Kozy  
Former Executive Vice President and Chief Operations Officer  
**Becton Dickinson**

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Networking Reception: 5:00 – 6:00 pm  
Savoy, 30<sup>th</sup> Floor

Hosted By:



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## **Friday, June 9, 2017**

Continental Breakfast: 8:00 – 8:30 am  
Union Square Reception, Mezzanine Level

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### **How to Extract the Most Value in a Merger – Your Post Close Integration Journey**

General Session G: 8:30 – 9:30 am  
Union Square Ballroom

Brett Knappe  
Vice President, Medtronic Business Services, Strategy and Integration  
**Medtronic**

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### **Managing the Regulatory Process in Complex Merger Situations**

General Session H: 9:30 – 10:30 am  
Union Square Ballroom

Beverly Goulet  
Executive Vice President and Chief Integration Officer  
**American Airlines**

Chris Kreidler  
Former Executive Vice President and Chief Financial Officer  
**Sysco Corporation**

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Networking Break: 10:30 – 10:45 am  
Union Square Reception

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### **Protecting the Top Line and Your Customers: Defining Thoughtful and Effective Sales and Customer Transition Strategies**

Concurrent Session I1: 10:45 – 11:30 am  
Union Square Ballroom North

Janet DelVillaggio  
Senior Manager and Functional Leader, Services Acquisition Integration  
**Cisco**

Lalitha Venkatesh  
Senior Manager, Corporate Development  
**Cisco**

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### **Leverage Your G&A Enablers to Maximize Value and Assure Operational Transition**

Concurrent Session I2: 10:45 – 11:30 am  
Union Square Ballroom South

Michael McInerney  
Head of Business Development Information Technology and Enterprise Integration  
**Bristol-Myers Squibb**

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Networking Break 11:30 – 11:45 am  
Union Square Reception

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### **Tailoring Your M&A Engine to Fit Your Mission**

General Session J: 11:45 am – 1:00 pm  
Union Square Ballroom

Moni Miyashita  
Partner  
**Innosight Consulting**  
Former Vice President, Mergers and Acquisitions Corporate Development, **IBM**

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Conference Adjournment: 1:00pm

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**Representing The Conference Board:**

**Joe McNamee, Meeting Administrator**

**Hannah Sohn, Program Director**

**Andrea Wills, Manager, Meeting Operations**

**Marriott Union Square**

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**San Francisco, CA 94108**

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For up-to-date conference information visit us at

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