

## Access to Experts

### **James LiVigni**

Vice President, Sales Operations  
Kronos

James LiVigni joined Kronos early in 2008 to lead the company's sales force effectiveness efforts along with functional responsibility for Inside sales and Business Development. Since that time he been asked to lead the company's Sales Operations, Global Partners & Alliances and Field Marketing teams as well. Prior to joining Kronos Mr. LiVigni held leadership positions in Sales and Marketing at both IBRIX and EMC where he focused on growing revenue by improving the performance of existing organizations or creating new ones to attack strategic opportunities . Mr. LiVigni started his career as an Engineer and has both a Bachelor and Master's degrees in electrical engineering.

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