

## Access to Experts



**Jeff Erikson**  
Senior Vice President, Client Services  
SustainAbility

Based in Washington, DC, Jeff Erikson has overall responsibility for the growth and management of SustainAbility's US presence, including business development, operations and personnel. Jeff spends a significant amount of his time working directly with senior leaders of global companies in various sectors, developing business strategies, identifying and executing sustainability initiatives, and engaging with stakeholders. Prior to joining SustainAbility, Jeff spent 14 years in the oil industry. Working at Mobil Oil and ExxonMobil, he progressed through a variety of engineering and management positions, focusing on improving the environmental, health and safety programs and performance of various businesses. This experience has given Jeff not only a deep understanding of the energy sector, but also an inside track on how big companies plan and execute business strategies, and how they manage change. Jeff has a broad knowledge of the wide range of sustainability issues and business challenges facing his clients. He has deep expertise in developing sustainable business strategies, the implications of global climate change and water scarcity to business, facilitating senior executive discussions and decision-making, and designing and facilitating engagements with external stakeholders.

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