

## Access to Experts



**Michael Hickman**  
International Partner  
Haiwen & Partners

Mr Hickman is a senior international partner, resident in the Shanghai office. Mr Hickman's practice focuses on cross-border M&A transactions, private equity investments, foreign direct investment and compliance matters, including anti-bribery and anti-corruption and executive employment matters.

Mr Hickman joined Haiwen in January 2013. Mr Hickman was previously a partner with leading Wall Street and London firms, based in Hong Kong and Shanghai. He has lived and worked in Greater China for nearly thirty years.

Mr Hickman's recent experience includes advising:

- a major European financial institution with structuring its operations in Beijing, including general compliance matters and activities relating to financial services;
- a US-based investment firm in connection with the selection of an appropriate vehicle for doing business in China and related compliance issues;
- Dana Corporation in connection with a tax advantaged restructuring of certain of its joint venture interests in China;
- a major international energy and natural resources consulting firm with structuring its new operations in China, including general compliance matters and policies covering the gathering and use of sensitive information;
- a major multinational financial institution in connection with an internal investigation of its China operations and the creation of a remediation program;
- Dana Corporation in connection with its US\$125 million acquisition of a 46 percent equity stake in an axle manufacturer held by various Dongfeng Motors affiliates, the opening of an Asian regional management subsidiary in Shanghai, and a US\$100 million expansion of its off-highway axle production facilities and the creation of a national technical center in Wuxi;
- Warner Bros. in connection with the reorganization of its China operations involving entities in Shanghai and Beijing;
- Green Mountain Coffee Roasters in connection with structuring its operations in Hong Kong and Shenzhen, including corporate formation and compliance;
- Tiffany & Co. in connection with social media and internet-based activities, including micro blogging and promotional activities involving Chinese sports figures;
- InBev (now Anheuser-Bush InBev) in its two-stage US\$750 million acquisition of Fujian Sedrin Brewery through a public bidding process.

Mr Hickman received his J.D. degree in 1985 with High Honors from the University of Washington School of Law, and his Bachelor of Arts degree in Chinese language and literature in 1978 Summa Cum Laude from University of Washington. Mr Hickman is fluent in spoken Mandarin and written Chinese.

Mr Hickman has recently written on various aspects of regulatory investigations in China, whistle-blowing developments, Chinese corporate governance, foreign exchange regulations, price-fixing investigations and the extraterritorial effects of Chinese regulations. His publications have appeared in the International Financial Law Review, Asia Law & Practice and others. He co-authored the China chapter in The Anti-Bribery and Anti-Corruption

Review published by Law Business Research in 2013.

Contact [Carol Courter](#), Manager, Corporate Communications, +1 212 339 0232, [courter@conferenceboard.org](mailto:courter@conferenceboard.org)

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