John Somorjai

Chief Corporate Development and Investments Officer
Salesforce

John Somorjai is the Chief Corporate Development and Investments Officer at Salesforce. Since 2005, he has been leading the evaluation, deal execution and integration of Salesforce's corporate strategic transactions, including mergers and acquisitions, as well as investments.

John's team has helped bring the company into significant new growth areas and onboarded a number of key leaders through more than 80 acquisitions including Airkit, Click, Convergence.ai, Datorama, Demandware, ExactTarget, MuleSoft, Own Company, Spiff, SteelBrick, Slack, Tableau and Vlocity.

Since 2009, Salesforce Ventures has invested over $6 billion in over 400 leading companies including Airtable, Auth0, Box, Databricks, DocuSign, Guild Education, monday.com, nCino, Snowflake, Snyk, Stripe, Twilio, Wiz and Zoom. John's team created the Generative AI Fund investing in some of the most promising startups including Anthropic, Cohere, Hugging Face, Mistral, RunwayML, and Typeface. John's investment team has deployed capital across 28 countries currently in 25. There have been 36 IPOs and 175+ exits from the portfolio.

John is a former member of the Board of Directors of the National Venture Capital Association. He holds a B.A. from Dartmouth College and a J.D. from the University of California at Berkeley.