

## Access to Experts



**Stephen Dunn**  
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Stephen Dunn is a Deloitte Consulting LLP Director based in Dallas, Texas. Mr. Dunn has spent the last twenty years in IT and Consulting with a focus for the past ten years on outsourcing advisory services. He currently leads Deloitte's Outsourcing Advisory Services group in the Mid-America region. In this role Mr. Dunn leads consulting teams supporting projects ranging from outsourcing / offshoring strategy – and contract negotiation and execution – to contract renegotiation, ongoing governance and improvement. For example, he recently led the services provided in support of the retendering of US\$500 million per year in spend for Applications Development and Applications Maintenance for a major global energy company.

Mr. Dunn has assisted clients in multiple industries on outsourcing issues, including Manufacturing, Energy, Government and Financial Services. He has led advisory teams in support of outsourcing projects totaling \$16+ billion in outsourcing contracts, including those that involved the renegotiation of existing contracts. He earned a Master in Business Administration with distinction from New York University, a Bachelor of Science in Electrical Engineering and a Masters in Computer Science from Rice University.

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