

## Access to Experts



**Bess Joffe**  
Vice President, Investor Relations  
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Bess is a vice president in Investor Relations for Goldman Sachs and leads the team's outreach with institutional shareholders on corporate governance policies and practices. In this role, Bess engages with both asset managers and public pension funds, regulators, proxy advisory firms, along with governance thought leaders and academics.

Prior to joining Goldman Sachs in 2010, Bess was an associate director at Hermes Equity Ownership Services in London. Hermes is a fund management company owned by the BT Pension Scheme, with a client base primarily comprised of other pension funds, both public and private. While there, she worked on corporate governance and responsible investment, covering client holdings in the Americas.

Bess has a long history of promoting responsible ownership and a balanced approach to engagement in her public policy work, particularly through speaking opportunities with the SEC, various American Bar Association conferences, North American corporate secretaries, and a consortium of the largest Canadian companies.

Bess earned a BA, with great distinction, from McGill University. She is a Canadian qualified lawyer from the University of Toronto and articulated at Stikeman Elliott LLP, where she gained a background in corporate and securities law. Bess previously worked for Fairvest in Toronto, now ISS Canada, as well as PIRC, a leading independent research and advisory firm. In 2008, she was recognized as a Rising Star in corporate governance by the Yale School of Management's Millstein Center.

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