

## Access to Experts



**Nicolas Grabar**  
Partner  
Cleary Gottlieb Steen & Hamilton LLP

### Overview

Practice focuses on international capital markets and securities regulation and on the representation of large reporting companies. Mr. Grabar plays a primary role in the firm's work for clients including leading Mexican and Brazilian companies, several Fortune 100 companies and global investment banks. He has extensive experience in international financings in public and private markets, in U.S. securities law and regulations applicable to foreign issuers, and in the regulation of financial reporting.

### Selected Experience

- Advised on capital markets matters in connection with BHP Billiton's recent demerger of its non-core assets, including assets in Latin America, to a new global multibillion dollar diversified metals and mining company called South32.
- Advised on securities law, disclosure and capital markets matters in connection with Family Dollar's recent US\$9.3 billion acquisition by Dollar Tree.
- Regular counsel to Petrobras on its SEC reporting and financing matters, including its award-winning US\$67 billion SEC-registered global equity offering, one of the largest-ever equity offerings.
- One of the lead partners advising BNDES on matters of non-Brazilian law arising in connection with BNDES financings, as well as counsel in capital markets offerings by Marfrig Alimentos and CSN, among other Brazilian issuers.
- Copel, Vale and América Móvil in meeting their disclosure requirements with the SEC and NYSE, including in their filings on Form 20-F.
- Regular counsel to América Móvil in its international financing transactions, including its innovative peso-denominated global notes program; a €1 billion offering that reopened the Euro-denominated sector for non-European issuers in 2012; and groundbreaking offerings of securities in Japanese yen, Swiss francs and Chinese RMB. Additionally, counsel to América Móvil in more than a dozen acquisitions and investments around the world.
- Regular counsel to Vale on many corporate matters, including its SEC-registered securities offerings and its US\$19 billion acquisition of Inco, financed by a US\$18 billion bridge loan commitment (one of the largest loan commitments ever).
- Has advised in the IPOs of Cementos Pacasmayo, CPFL Energia, VisaNet Brasil, Sonae Sierra Brasil and SABESP, among others.

### Recognition

Honored in 2011 as a "Dealmaker of the Year" and in 2010 as a "Dealmaker in the Spotlight" by The American Lawyer. IFLR1000: The Guide to the World's Leading Financial Law Firms, Chambers Global, Chambers USA, Chambers Latin America, The Legal 500 U.S., The Legal 500 Latin America, Latin Lawyer 250: Latin America's Leading Business Law Firms, The International Who's Who of Business Lawyers, The International Who's Who of Capital Markets Lawyers and The Best Lawyers in America repeatedly recognize him as one of the world's best capital markets lawyers.

**"Nicolas Grabar is praised by sources for his experience of large-scale equity and bond offerings....'He is a phenomenal lawyer, meticulous and very professional.'"**

*Chambers USA, 2015*

### Education

- Harvard Law School, J.D.
- Harvard College, B.A.

### Languages

- Portuguese (proficient)
- Spanish (proficient)
- French (fluent)

Contact Carol Courter, Manager, Corporate Communications, +1 212 339 0232, [courter@conferenceboard.org](mailto:courter@conferenceboard.org)

The Conference Board is a global, independent business membership and research association working in the public interest. Our mission is unique: to provide the world's leading organizations with the practical knowledge they need to improve their performance and better serve society. The Conference Board is a non-advocacy, not-for-profit entity holding 501 (c)(3) tax-exempt status in the United States of America.

[www.conference-board.org](http://www.conference-board.org)