

## Access to Experts



**Ajay Bolina**  
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Ajay Bolina is a Senior Manager in Deloitte Consulting LLP's Outsourcing Advisory Practice, specializing in Infrastructure Operations and Financial Services Institutions. Ajay led the team which designed and built the Vendor Management Service Offering at Deloitte and now leads this service offering. He advises clients on global strategies and effective practices for implementing Vendor Management operating models.

Ajay has accumulated over 15 years of experience in IT and ADM outsourcing transactions both from a service provider and client perspective. Prior to joining Deloitte, Ajay spent five years building a vendor management group for a global top 20 financial services institution implementing global toolkits to manage in excess of \$10B of IT and telecom spend. This role also included building and leading a global team, extensive contract and commercial negotiations for new and existing services across multiple global service providers, contract structuring, resolution of disputes, and implementing effective practices for contracting global services.

Ajay has a degree from the London School of Economics and is a qualified UK accountant.

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