Sean Sheppard

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Sean Sheppard is the Managing Partner at U+, the world's leading corporate venture builder. He is a globally recognized thought leader with over 25 years of experience bringing new products to market, including as a five-times sales founder with three exits. In addition to helping hundreds of startups find product-market fit and predictable revenue models, Sean helps global multinationals to identify new applications for their existing technology portfolio, bring new products to market with profitable business models, and organize and train self-managing early product-stage sales and marketing teams.

Sean was named as One of the Top Sales Influencers You Should Be Following On Social Media. Sean is an active mentor, advisor and guest lecturer at global startup accelerators, innovation conferences, and colleges and universities including NASDAQ, 500 Startups, Y Combinator, Galvanize, Alchemist, GSVLabs, London Business School and the Owen School of Business at Vanderbilt University.

He's now committed to working with countries, companies, entrepreneurs and those who want to work with them on building startup ecosystems to find product-market fit and developing the next generation of leaders for the innovation economy.