

## Access to Experts



**Joyce Mullen**  
Vice President, Global Alliances  
Dell

Joyce Mullen serves as vice president, Dell Global Alliances. In this role Joyce is responsible for developing strategy and execution plans for Dell's open collaboration with its most strategic industry partners.

Prior to her current role, Joyce was responsible for strategy development and operational excellence for Dell's Large Enterprise business unit, which delivers open, capable, and affordable solutions and services to the world's largest corporate IT users.

Joyce had also held various positions in Dell Americas software and peripherals sales, Dell Americas sales operations, and Dell Services sales and delivery, which included responsibility for technical support and field services. Joyce came to Dell in 1999 after a nine year career at Cummins Engine Company, where she held several positions, including director of international customer support, plant manager and director of logistics for the Europe, Middle East and Africa region.

Currently, Joyce is on the board of directors of the Austin chapter of the March of Dimes. She has been a co-chair of WISE – Women In Search of Excellence, a group developed to empower women within Dell. She also was the co-chair of the Forte Foundation, a nationwide non-profit group encouraging the growth of women MBA's.

Joyce earned a bachelor's degree in International Relations from Brown University and an MBA from Harvard Business School.

Joyce lives in Austin with her husband and her four children.

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