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FOR RELEASE: 10:00 A.M. ET, THURSDAY, MAY 17, 2007

The Conference Board® U.S. Business Cycle Indicators<sup>SM</sup>

### U.S. LEADING ECONOMIC INDICATORS

AND RELATED COMPOSITE INDEXES FOR APRIL 2007

The Conference Board announced today that the U.S. leading index decreased 0.5 percent, the coincident index increased 0.2 percent and the lagging index increased 0.2 percent in April.

- The leading index decreased in April, and the small March increase was revised up as actual data for manufacturing new orders for nondefense capital goods became available. The leading index declined or remained the same in three of the last six months. As a result, from October to April, the leading index fell 0.2 percent (a -0.4 percent annual rate). In April, housing permits made the largest negative contribution, but the weaknesses among the leading indicators have been somewhat more widespread than the strengths over the past few months.
- The coincident index increased again in April, the third consecutive gain. From October to April, the coincident index rose by 0.7 percent (a 1.3 percent annual rate). In April, all four coincident indicators contributed to the gain and the largest contribution came from industrial production followed by personal income. The coincident index grew at an average annual rate of about 2.5 percent in 2006, but its growth has moderated to about a 1.5 to 2.0 percent average annual rate in the first four months of the year.
- The leading index is 0.7 percent below its April 2006 level. In the second half of 2006, the leading index was essentially flat from July through November, followed by a small pick up in December, and it is now slightly below its October level. At the same time, real GDP grew only at a 1.3 percent annual rate (advance estimates) in the first quarter of 2007, following a 2.5 percent rate in the fourth quarter of 2006. The recent behavior of the composite indexes suggests that economic growth is likely to continue to be slow in the near term.

<u>LEADING INDICATORS.</u> Two of the ten indicators that make up the leading index increased in April. The positive contributors – beginning with the largest positive contributor – were stock prices and real money supply\*. The negative contributors – beginning with the largest negative contributor – were building permits, average weekly initial claims for unemployment insurance (inverted), manufacturers' new orders for nondefense capital goods\*, index of consumer expectations, vendor performance, average weekly manufacturing hours, and interest rate spread. The manufacturers' new orders for consumer goods and materials\* held steady in April.

The leading index now stands at 137.3 (1996=100). Based on revised data, this index increased 0.6 percent in March and decreased 0.6 percent in February. During the six-month span through April, the leading index decreased 0.2 percent, with three out of ten components advancing (diffusion index, six-month span equals thirty percent.)

<u>COINCIDENT INDICATORS.</u> All four of the indicators that make up the coincident index increased in April. The positive contributors to the index – beginning with the largest positive contributor – were industrial production, personal income less transfer payments\*, employees on nonagricultural payrolls and manufacturing and trade sales\*.

The coincident index now stands at 123.8 (1996=100). This index increased 0.1 percent in March and increased 0.2 percent in February. During the six-month period through April, the coincident index increased 0.7 percent.

The next release is scheduled for June 21, Thursday at 10 A.M. ET.

LAGGING INDICATORS. The lagging index stands at 128.1 (1996=100) in April, with three of the seven components advancing. The positive contributors to the index – beginning with the largest positive contributor - were change in CPI for services, average duration of unemployment (inverted), and ratio of consumer installment credit to personal income\*. The negative contributors – beginning with the largest negative contributor - were commercial and industrial loans outstanding\* and change in labor cost per unit of output\*. The ratio of manufacturing and trade inventories to sales\* and average prime rate charged by banks held steady in April. Based on revised data, the lagging index remained unchanged in March and increased 0.2 percent in February.

#### DATA AVAILABILITY AND NOTES.

The data series used by The Conference Board to compute the three composite indexes and reported in the tables in this release are those available "as of" 12 Noon on May 16, 2007. Some series are estimated as noted below.

\* Series in the leading index that are based on The Conference Board estimates are manufacturers' new orders for consumer goods and materials, manufacturers' new orders for nondefense capital goods, and the personal consumption expenditure used to deflate the money supply. Series in the coincident index that are based on The Conference Board estimates are personal income less transfer payments and manufacturing and trade sales. Series in the lagging index that are based on The Conference Board estimates are inventories to sales ratio, consumer installment credit to income ratio, change in labor cost per unit of output, the consumer price index, and the personal consumption expenditure used to deflate commercial and industrial loans outstanding.

The procedure used to estimate the current month's personal consumption expenditure deflator (used in the calculation of real money supply and commercial and industrial loans outstanding) now incorporates the current month's consumer price index when it is available before the release of the U.S. Leading Economic Indicators.

Effective with the September 18, 2003 release, the method for calculating manufacturers' new orders for consumer goods and materials (A0M008) and manufacturers' new orders for nondefense capital goods (A0M027) has been revised. Both series are now constructed by deflating nominal aggregate new orders data instead of aggregating deflated industry level new orders data. Both the new and the old methods utilize appropriate producer price indices. This simplification remedies several issues raised by the recent conversion of industry data to the North American Classification System (NAICS), as well as several other issues, e.g. the treatment of semiconductor orders. While this simplification caused a slight shift in the levels of both new orders series, the growth rates were essentially the same. As a result, this simplification had no significant effect on the leading index.

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THE CYCLICAL INDICATOR APPROACH. The composite indexes are the key elements in an analytic system designed to signal peaks and troughs in the business cycle. The leading, coincident, and lagging indexes are essentially composite averages of between four and ten individual leading, coincident, or lagging indicators. (See page 3 for details.) They are constructed to summarize and reveal common turning point patterns in economic data in a clearer and more convincing manner than any individual component—primarily because they smooth out some of the volatility of individual components.

Historically, the cyclical turning points in the leading index have occurred before those in aggregate economic activity, while the cyclical turning points in the coincident index have occurred at about the same time as those in aggregate economic activity. The cyclical turning points in the lagging index generally have occurred after those in aggregate economic activity.

#### U.S. Composite Indexes: Components and Standardization Factors

Leading Index		<u>Factor</u>
1	Average weekly hours, manufacturing	0.2565
2	Average weekly initial claims for unemployment insurance	0.0310
3	Manufacturers' new orders, consumer goods and materials	0.0763
4	Vendor performance, slower deliveries diffusion index	0.0672
5	Manufacturers' new orders, nondefense capital goods	0.0186
6	Building permits, new private housing units	0.0270
7	Stock prices, 500 common stocks	0.0384
8	Money supply, M2	0.3530
9	Interest rate spread, 10-year Treasury bonds less federal funds	0.1037
10	Index of consumer expectations	0.0283
Coincident Ind		
1	Employees on nonagricultural payrolls	0.5411
2	Personal income less transfer payments	0.1908
3	Industrial production	0.1491
4	Manufacturing and trade sales	0.1190
Lagging Index		
1	Average duration of unemployment	0.0374
2	Inventories to sales ratio, manufacturing and trade	0.1235
3	Labor cost per unit of output, manufacturing	0.0624
4	Average prime rate	0.2808
5	Commercial and industrial loans	0.1113
6	Consumer installment credit to personal income ratio	0.1891
7	Consumer price index for services	0.1955

#### Notes:

The component factors are inversely related to the standard deviation of the month-to-month changes in each component. They are used to equalize the volatility of the contribution from each component and are "normalized" to sum to 1. When one or more components are missing, the other factors are adjusted proportionately to ensure that the total continues to sum to 1.

These factors were revised effective on the release for January 2007, and all historical values for the three composite indexes were revised at this time to reflect the changes. (Under normal circumstances, updates to the leading, coincident, and lagging indexes only incorporate revisions to data over the past six months.) The factors for the leading index were calculated using 1984-2005 as the sample period for measuring volatility. A separate set of factors for the 1959-1983 period is available upon request. The primary sample period for the coincident and lagging indexes was 1959-2005. For additional information on the standardization factors and the index methodology see: "Benchmark Revisions in the Composite Indexes," *Business Cycle Indicators* December 1997 and "Technical Appendix: Calculating the Composite Indexes" *Business Cycle Indicators* December 1996, or the Web site: www.conference-board.org/economics/bci.

The trend adjustment factor for the leading index is -0.0188, and the trend adjustment factor for the lagging index is 0.1714.

To address the problem of lags in available data, those leading, coincident and lagging indicators that are not available at the time of publication are estimated using statistical imputation. An autoregressive model is used to estimate each unavailable component. The resulting indexes are therefore constructed using real and estimated data, and will be revised as the unavailable data during the time of publication become available. Such revisions are part of the monthly data revisions, now a regular part of the U.S. Business Cycle Indicators program. The main advantage of this procedure is to utilize in the leading index data such as stock prices, interest rate spread, and manufacturing hours that are available sooner than other data on real aspects of the economy such as manufacturers' new orders. Empirical research by The Conference Board suggests that there are real gains in adopting this procedure to make all the indicator series as up-to-date as possible.

#### U.S. Leading Economic Indicators news release schedule for 2007:

Thursday, June 21, 2007 for May 2007 data

Thursday, July 19, 2007 for June 2007 data

Monday, August 20, 2007 for July 2007 data
Thursday, September 20, 2007 for August 2007 data
Thursday, October 18, 2007 for September 2007 data
Wednesday, November 21, 2007 for October 2007 data
Thursday, December 20, 2007 for November 2007 data

All releases are at 10:00 AM ET.

ABOUT THE CONFERENCE BOARD. The Conference Board is the premier business membership and research network founded in 1916. It has become a global leader in helping executives build strong professional relationships, expand their business knowledge and find solutions to a wide range of business challenges. Its Economics Program, under the direction of Chief Economist Gail Fosler, is a recognized source of forecasts, analysis and objective indicators such as Leading Economic Indicators and Consumer Confidence.

This role is part of a long tradition of research and education that stretches back to the compilation of the first continuous measure of the cost of living in the United States in 1919. In 1995, The Conference Board assumed responsibility for computing the composite indexes from the U.S. Department of Commerce. The Conference Board now produces business cycle indexes for the U.S., Australia, France, Germany, Korea, Japan, Mexico, Spain and the U.K. To subscribe to any of these indexes, please visit www.conference-board.org/economics/bci or contact the customer service department at 212-339-0345 or email indicators@conference-board.org.

#### AVAILABLE FROM THE CONFERENCE BOARD

U.S. Business Cycle Indicators Internet Subscription \$ 575 per year (1 user)

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Table 1.--Summary of Composites Indexes

	2006 2007											
	Oct	Nov	Dec	:	Jan		Feb		Mar		Apr	
Leading index	137.6	137.6	138.4		138.0		137.2		138.0	r	137.3	р
Percent change	.0	.0	.6		3		6		.6	r	5	р
Diffusion index	60.0	40.0	75.0		40.0		30.0		65.0		25.0	
Coincident index	123.0	123.0	123.4		123.3		123.5	r	123.6	р	123.8	р
Percent change	.3	.0	.3		1		.2		.1	р	.2	р
Diffusion index	75.0	50.0	100.0		37.5		75.0		75.0		100.0	
Lagging index	125.8	126.7	127.7	r	127.6		127.8	р	127.8	р	128.1	р
Percent change	.3	.7	.8	r	1	р	.2	р	.0	p p	.2	р
Diffusion index	35.7	92.9	64.3		28.6	•	50.0		28.6	•	50.0	
Coincident-lagging ratio	97.8	r 97.8	r 97.1	r	96.6	r	96.6	r	96.6	p	96.7	р
	Apr to	May to	Jun to		Jul to		Aug to		Sep to		Oct to	
	Oct	Nov	Dec		Jan		Feb		Mar		Apr	
Leading index												
Percent change	4	.0	.4		.4		.1		.3		2	
Diffusion index	45.0	50.0	40.0		40.0		40.0		40.0		30.0	
		-										
Coincident index							_		_		_	
Percent change	1.1	1.0	1.1		.9		.8		.8		.7	
Diffusion index	100.0	75.0	100.0		75.0		62.5		100.0		100.0	
Lagging index												
Percent change	1.5	1.7	1.9		2.2		2.2		1.9		1.8	
Diffusion index	71.4	85.7	85.7		78.6		78.6		35.7		64.3	

p Preliminary. r Revised (noted only for index levels and one-month percent changes). c Corrected.

CALCULATION NOTE: The diffusion indexes measure the proportion of the components that are rising. Components that rise more than 0.05 percent are given a value of 1.0, components that change less than 0.05 percent are given a value of 0.5, and components that fall more than 0.05 percent are given a value of 0.0.

The full history of composite and diffusion indexes is available by subscription on our web site at www.conference-board.org/economics/bci

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Table 2.--Data and Net Contributions for Components of the Leading Index

	Net Contributions for Components of the Leading Index 2006 2007											
Component	Oct	Nov	Dec	Jan	Feb	Mar	Apr					
-			Leading i	ndex compo	nent data		<u> </u>					
Average w orkw eek, production w orkers, mfg. (hours)	41.2	41.0	41.0	40.9	40.9	41.2 r	41.1					
Average w eekly initial claims, state unemployment insurance (thousands)*.	314.1	327.4	320.0	310.3	338.2	316.3 r	328.9					
Manufacturers' new orders, consumer goods and materials (mil. 1982 dol.)	138,233	138,826	140,571 r	137,843	136,408	r 136,352 r	136,417 **					
Vendor performanceslow er deliveries diffusion index (percent)	50.6	52.8	53.3	52.7	50.8	51.3	50.2					
Manufacturers' new orders, nondefense capital goods (mil. 1982 dol.)	50,536	49,898	55,278 r	43,987	48,048	r 53,747 r	51,384 **					
Building permits (thous.)	1,560 r	1,527 r	1,628 r	1,566 r	1,541	r 1,569 r	1,429					
Stock prices, 500 common stocks (c) (index: 1941-43=10)	1,363.38	1,388.63	1,416.42	1,424.16	1,444.79	1,406.95	1,463.65					
Money supply, M2 (bil. chn. 2000 dol.)	6,045.2 r	6,079.6 r	6,098.8 r	6,138.7 r	6,138.9	r 6,159.3 r	6,179.8 **					
Interest rate spread, 10-year Treasury bonds less federal funds	-0.52	-0.65	-0.68	-0.49	-0.54	-0.70	-0.56					
Index of consumer expectations (c) (1966:1=100)	84.8	83.2	81.2	87.6	81.5	78.7	75.9					
LEADING INDEX (1996=100) Percent change from preceding month	137.6 0.0	137.6 0.0	138.4 0.6	138.0 -0.3	137.2 -0.6	138.0 r 0.6 r	137.3 p -0.5 p					
					Leading index net contributions							
Average w orkw eek, production w orkers, mfg	••••	12	.00	06	.00	.19	06					
Average w eekly initial claims, state unemployment insurance		13	.07	.10	27	.21	12					
Manufacturers' new orders, consumer goods and materials	••••	.03	.10	15	08	.00	.00 **					
Vendor performanceslow er deliveries diffusion index		.15	.03	04	13	.03	07					
Manufacturers' new orders, nondefense capital goods		02	.19	42	.16	.21	08 **					
Building permits		06	.17	10	04	.05	25					
Stock prices, 500 common stocks (c)		.07	.08	.02	.06	10	.15					
Money supply, M2		.20	.11	.23	.00	.12	.12 **					
Interest rate spread, 10-year Treasury bonds less federal funds		07	07	05	06	07	06					
Index of consumer expectations (c)		05	06	.18	17	08	08					

p Preliminary. r Revised. c Corrected.

<sup>\*</sup> Inverted series; a negative change in this component makes a positive contribution to the index.

<sup>\*\*</sup> Statistical Imputation (See page 3 for more details)

<sup>(</sup>c) Copyrighted. Series from private sources are provided through the courtesy of the compilers and are subject to their copyrights: Stock prices, Standard & Poor's Corporation; Index of consumer expectations, University of Michigan's Survey Research Center.

CALCULATION NOTE--The percent change in the index does not always equal the sum of the net contributions of the individual components (because of rounding effects and base value differences).

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Table 3.--Data and Net Contributions for Components of the Coincident and Lagging Indexes

	1006 2007										
Component	Oct	Nov	Dec	Jan	Feb	Mar	Apr				
	Coincident index component data										
Employees on nonagricultural payrolls (thousands)	136,745	136,941	137,167	137,329	137,419 r	137,596 r	137,684				
Personal income less transfer payments (ann. rate, bil. chn. 2000 dol.)	8,231.8	8,257.4	8,263.0	8,241.2 r	8,260.8 r	8,280.6 r	8,297.2 **				
Industrial production (index: 2002=100)	111.999	111.529	112.230	111.683 r	112.558 r	112.234 r	113.034				
Manufacturing and trade sales (mil. chn. 2000 dol.)	952,712	949,150	954,317	954,380 r	950,358 r	953,602 **	955,237 **				
COINCIDENT INDEX (1996=100) Percent change from preceding month	123.0 0.3	123.0 0.0	123.4 0.3	123.3 -0.1	123.5 r 0.2	123.6 p 0.1 p	123.8 p 0.2 p				
				nt index net c							
Employees on nonagricultural payrolls		.08	.09	.06	.04	.07	.03				
Personal income less transfer payments		.06	.01	05	.05	.05	.04 **				
Industrial production		06	.09	07	.12	04	.11				
Manufacturing and trade sales		04	.06	.00	05	.04 **	.02 **				
			Lagging	index compo	onent data						
Average duration of unemployment (weeks)*	16.4	16.3	15.9	16.2	16.4	17.3	17.1				
Ratio, manufacturing and trade inventories to sales (chain 2000 dol.)	1.322	1.328	1.324	1.322 r	1.329 r	1.329 **	1.329 **				
Change in index of labor cost per unit of output, mfg. (6-month percent, ann. rate)	2.3 r	3.3 r	3.9 r	3.70 **	3.5 **	3.3 **	3.1 **				
Average prime rate charged by banks (percent)	8.25	8.25	8.25	8.25	8.25	8.25	8.25				
Commercial and industrial loans outstanding (mil. chn. 2000 dol.)	601,342	616,453	644,654	635,444 r	637,393 r	645,386 r	641,400 **				
Ratio, consumer installment credit outstanding to personal income (percent)	21.44	21.55	21.48 r	21.52 r	21.42 r	21.39 r	21.40 **				
Change in CPI for services (6-month percent, ann. rate)	3.2	3.3	3.5	3.5	3.7	3.4	3.7				
LAGGING INDEX (1996=100) Percent change from preceding month	125.8 .3	126.7 .7	127.7 r .8 r	127.6 1 p	127.8 p .2 p	127.8 p .0 p	128.1 p .2 p				
				index net co							
Average duration of unemployment	••••	.02	.09	07	05	20	.04				
Ratio, manufacturing and trade inventories to sales		.06	04	02	.07	.00 **	.00 **				
Change in index of labor cost per unit of output, mfg		.06	.04	01 **	01 **	01 **	01 **				
Average prime rate charged by banks		.00	.00	.00	.00	.00	.00				
Commercial and industrial loans outstanding		.28	.50	16	.03	.14	07 **				
Ratio, consumer installment credit outstanding to personal income		.10	06	.04	09	03	.01 **				
Change in CPI for services		.02	.04	.00	.04	06	.06				

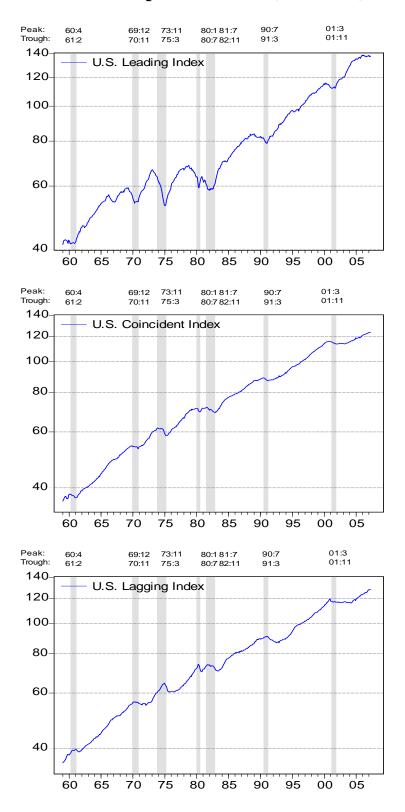
CPI Consumer Price Index. For additional notes see table 2.

\* Inverted series; a negative change in this component makes a positive contribution to the index.

<sup>\*\*</sup> Statistical Imputation (See page 3 for more details)

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#### U.S. Composite Indexes (1996=100)



Source: The Conference Board