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The Conference Board®
U.S. Business Cycle Indicators<sup>SM</sup>

# THE CONFERENCE BOARD LEADING ECONOMIC INDEX® (LEI) FOR THE UNITED STATES AND RELATED COMPOSITE ECONOMIC INDEXES FOR JANUARY 2011

The Conference Board Leading Economic Index<sup>®</sup> (LEI) for the U.S. increased 0.1 percent, The Conference Board Coincident Economic Index<sup>®</sup> (CEI) increased 0.1 percent and The Conference Board Lagging Economic Index<sup>®</sup> (LAG) decreased 0.1 percent in January.

- The Conference Board LEI for the U.S. increased slightly in January. Positive contributions from the yield spread, index of supplier deliveries and stock prices barely offset the large negative contributions from building permits, weekly initial unemployment claims (inverted), and the average workweek. Between July 2010 and January 2011, the leading economic index increased 3.0 percent (a 6.1 percent annual rate), moderately faster than the increase of 2.2 percent (a 4.4 percent annual rate) during the previous six months. In addition, the strengths among the leading indicators have been widespread in recent months.
- The Conference Board CEI for the U.S., a measure of current economic activity, also increased slightly in January. The six-month change in the index stands at 0.8 percent (a 1.6 percent annual rate) in the period through January 2011, down from 1.4 percent (a 2.8 percent annual rate) for the previous six months. The lagging economic index fell slightly this month, and the coincident-to-lagging ratio rose, as a result. Meanwhile, real GDP grew at a 3.2 percent annual rate in the fourth quarter of 2010, up from 2.6 percent annual rate in the third quarter.
- The Conference Board LEI for the U.S. remains on a rising trend with widespread strength among its components. Meanwhile, The Conference Board CEI for the U.S. continues to be on a generally increasing path. All in all, the current behavior of the composite indexes and their components suggest that economic activity should expand moderately in the near term.

<u>LEADING INDICATORS.</u> Six of the ten indicators that make up The Conference Board LEI for the U.S. increased in January. The positive contributors – beginning with the largest positive contributor – were the interest rate spread, the index of supplier deliveries (vendor performance), stock prices, the index of consumer expectations, manufacturers' new orders for nondefense capital goods\*, and manufacturers' new orders for consumer goods and materials\*. The negative contributors – beginning with the largest negative contributor – were building permits, average weekly initial claims for unemployment insurance (inverted), average weekly manufacturing hours, and real money supply\*.

The Conference Board LEI for the U.S. now stands at 112.3 (2004=100). Based on revised data, this index increased 0.8 percent in December and increased 1.1 percent in November. During the six-month span through January, the leading economic index increased 3.0 percent, with seven out of ten components advancing (diffusion index, six-month span equals 70 percent).

<u>COINCIDENT INDICATORS.</u> Three of the four indicators that make up The Conference Board CEI for the U.S. increased in January. The positive contributors to the index – beginning with the largest positive contributor – were personal income less transfer payments\*, employment, and manufacturing and trade sales\*. The negative contributor was industrial production.

The Conference Board CEI for the U.S. now stands at 102.1 (2004=100). This index increased 0.3 percent in December and increased 0.2 percent in November. During the six-month period through January, the coincident economic index increased 0.8 percent, with all four components advancing (diffusion index, six-month span equals 100.0 percent).

<u>LAGGING INDICATORS.</u> The Conference Board LAG for the U.S. stands at 107.9 (2004=100) in January, with two of the seven components advancing. The positive contributors to the index were the change in index of labor cost per unit of output in manufacturing\* and change in CPI for services\*. The negative contributors – beginning with the largest negative contributor – were average duration of unemployment (inverted), commercial and industrial loans outstanding\*, and the ratio of consumer installment credit outstanding to personal income\*. The ratio of manufacturing and trade inventories to sales\*, and average prime rate charged by banks held steady in January. Based on revised data, the lagging economic index increased 0.2 percent in December and decreased 0.3 percent in November.

#### DATA AVAILABILITY AND NOTES.

The data series used to compute **The Conference Board Leading Economic Index** (LEI) for the U.S., **The Conference Board Coincident Economic Index** (CEI) for the U.S. and **The Conference Board Lagging Economic Index** (LAG) for the U.S. and reported in the tables in this release are those available "as of" 12 Noon on February 16, 2011. Some series are estimated as noted below.

\* Series in The Conference Board LEI for the U.S. based on our estimates are manufacturers' new orders for consumer goods and materials, manufacturers' new orders for nondefense capital goods, and the personal consumption expenditure used to deflate the money supply. Series in The Conference Board CEI for the U.S. that are based on our estimates are personal income less transfer payments and manufacturing and trade sales. Series in The Conference Board LAG for the U.S. that are based on our estimates are inventories to sales ratio, consumer installment credit to income ratio, change in labor cost per unit of output, change in CPI for services and the personal consumption expenditure used to deflate commercial and industrial loans outstanding.

The procedure used to estimate the current month's personal consumption expenditure deflator (used in the calculation of real money supply and commercial and industrial loans outstanding) now incorporates the current month's consumer price index when it is available before the release of The Conference Board LEI for the U.S.

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THE CYCLICAL INDICATOR APPROACH. The composite economic indexes are the key elements in an analytic system designed to signal peaks and troughs in the business cycle. The leading, coincident, and lagging economic indexes are essentially composite averages of several individual leading, coincident, or lagging indicators. (See page 3 for details.) They are constructed to summarize and reveal common turning point patterns in economic data in a clearer and more convincing manner than any individual component—primarily because they smooth out some of the volatility of individual components.

Historically, the cyclical turning points in The Conference Board LEI for the U.S. have occurred before those in aggregate economic activity, while the cyclical turning points in The Conference Board CEI for the U.S. have occurred at about the same time as those in aggregate economic activity. The cyclical turning points in The Conference Board LAG for the U.S generally have occurred after those in aggregate economic activity.

#### U.S. Composite Economic Indexes: Components and Standardization Factors

Leading Econon	nic Index	<u>Factor</u>
1	Average weekly hours, manufacturing	0.2737
2	Average weekly initial claims for unemployment insurance	0.0322
3	Manufacturers' new orders, consumer goods and materials	0.0817
4	Index of supplier deliveries – vendor performance	0.0717
5	Manufacturers' new orders, nondefense capital goods	0.0195
6	Building permits, new private housing units	0.0264
7	Stock prices, 500 common stocks	0.0370
8	Money supply, M2	0.3230
9	Interest rate spread, 10-year Treasury bonds less federal funds	0.1052
10	Index of consumer expectations	0.0296
Coincident Eco		
1	Employees on nonagricultural payrolls	0.4881
2	Personal income less transfer payments	0.2617
3	Industrial production	0.1375
4	Manufacturing and trade sales	0.1127
Lagging Econo		
1	Average duration of unemployment	0.0361
2	Inventories to sales ratio, manufacturing and trade	0.1213
3	Labor cost per unit of output, manufacturing	0.0588
4	Average prime rate	0.2802
5	Commercial and industrial loans	0.0968
6	Consumer installment credit to personal income ratio	0.2117
7	Consumer price index for services	0.1951

#### Notes:

The component factors are inversely related to the standard deviation of the month-to-month changes in each component. They are used to equalize the volatility of the contribution from each component and are "normalized" to sum to 1. When one or more components are missing, the other factors are adjusted proportionately to ensure that the total continues to sum to 1.

These factors were revised effective on the release for January 2011, and all historical values for the three composite economic indexes were revised at this time to reflect the changes. (Under normal circumstances, updates to the leading, coincident, and lagging economic indexes only incorporate revisions to data over the past six months.) The factors for The Conference Board LEI for the U.S. were calculated using 1984-2009 as the sample period for measuring volatility. A separate set of factors for the 1959-1983 period is available upon request. The primary sample period for the coincident and lagging economic indexes was 1959-2009. For additional information on the standardization factors and the index methodology see: "Benchmark Revisions in the Composite Indexes," *Business Cycle Indicators* December 1997 and "Technical Appendix: Calculating the Composite Indexes" *Business Cycle Indicators* December 1996, or the Web site: http://www.conference-board.org/data/bci.cfm

The trend adjustment factor for The Conference Board LEI for the U.S is -0.0221, and the trend adjustment factor for The Conference Board LAG for the U.S is 0.1590.

To address the problem of lags in available data, those leading, coincident and lagging indicators that are not available at the time of publication are estimated using statistical imputation. An autoregressive model is used to estimate each unavailable component. The resulting indexes are therefore constructed using real and estimated data, and will be revised as the unavailable data during the time of publication become available. Such revisions are part of the monthly data revisions, now a regular part of the U.S. Business Cycle Indicators program. The main advantage of this procedure is to utilize in the leading economic index data such as stock prices, interest rate spread, and manufacturing hours that are available sooner than other data on real aspects of the economy such as manufacturers' new orders. Empirical research by The Conference Board suggests that there are real gains in adopting this procedure to make all the indicator series as up-to-date as possible.

#### **NOTICES**

The Conference Board Leading Economic Index<sup>®</sup> (LEI) for the U.S. news release schedule for 2011:

Thursday, March 17, 2011 For February 2011 data Thursday, April 21, 2011 For March 2011 data Thursday, May 19, 2011 For April 2011 data Friday, June 17, 2011 For May 2011 data Thursday, July 21, 2011 For June 2011 data Thursday, August 18, 2011 For July 2011 data Thursday, September 22, 2011 For August 2011 data Thursday, October 20, 2011 For September 2011 data Friday, November 18, 2011 For October 2011 data Thursday, December 22, 2011 For November 2011 data

All releases are at 10:00 AM ET.

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Table 1.--Summary of U.S. Composite Economic Indexes

	2010									2011			
	Jul	Aug		Sep		Oct		Nov		Dec		Jan	
Leading index	109.0	109.1		109.9	r	110.1		111.3		112.2	r	112.3	р
Percent change	.2	.1		.7	r	.2	r	1.1		.8	r	.1	р
Diffusion index	55.0	65.0		70.0		55.0		75.0		60.0		65.0	
Coincident index	101.3	101.3	r	101.4		101.5	r	101.7		102.0	р	102.1	р
Percent change	.1	.0	r	.1	r	.1	r	.2	r	.3	р	.1	р
Diffusion index	75.0	50.0		62.5		87.5		100.0		100.0		62.5	
Lagging index	107.6	107.7		108.2		108.1	r	107.8	r	108.0	р	107.9	р
Percent change	.6	.1		.5		1	r	3	r	.2	р	1	р
Diffusion index	71.4	50.0		78.6		14.3		28.6		50.0		42.9	
Coincident-lagging ratio	94.1	94.1	<u> </u>	93.7		93.9	<u> </u>	94.3	r	94.4	р	94.6	р
	Jan to	Feb to		Mar to		Apr to		May to		Jun to		Jul to	
	Jul	Aug		Sep		Oct		Nov		Dec		Jan	
Leading index													
Percent change	2.2	1.8		1.2		1.4		2.1		3.1		3.0	
Diffusion index	60.0	50.0		45.0		45.0		60.0		70.0		70.0	
Coincident index													
Percent change	1.4	1.3		1.1		.7		.6		.8		.8	
Diffusion index	100.0	100.0		100.0		100.0		87.5		100.0		100.0	
Lagging index													
Percent change	.3	.3		1.0		1.1		.7		.9		.3	
Diffusion index	50.0	64.3		64.3		64.3		64.3		78.6		35.7	

p Preliminary. r Revised (noted only for index levels and one-month percent changes). c Corrected.

CALCULATION NOTE: The diffusion indexes measure the proportion of the components that are rising. Components that rise more than 0.05 percent are given a value of 1.0, components that change less than 0.05 percent are given a value of 0.5, and components that fall more than 0.05 percent are given a value of 0.0.

The full history of composite and diffusion indexes is available by subscription on our web site at www.conference-board.org/economics/bci

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Table 2.--Data and Net Contributions for Components of the U.S. Leading Economic Index

	2010										
Component	Jul	Aug	Sep	Oct	Nov	Dec	Jan				
-		U.S.	Leading Eco	nomic Index	componen	t data					
Average w orkw eek, production w orkers, mfg. (hours)	41.1	41.1	41.3 r	41.2	41.2	41.2	41.0				
Average w eekly initial claims, state unemployment insurance (thousands)*.	459.2	487.0	456.6	456.5	431.6	411.2	431.7				
Manufacturers' new orders, consumer goods and materials (mil. 1982 dol.)	125,036 r	124,229 r	124,571 r	122,702 r	125,118	r 124,317 r	124,465 **				
Index of supplier deliveries vendor performance (percent)	58.0 r	55.9 r	53.8 r	52.3 r	58.1	r 56.7 r	58.6				
Manufacturers' new orders, nondefense capital goods (mil. 1982 dol.)	41485 r	41980 r	46835 r	45303 r	41681	r 39221 r	40001 **				
Building permits (thous.)	559	571	547	552	544	627 r	562				
Stock prices, 500 common stocks (c) (index: 1941-43=10)	1,079.80	1,087.28	1,122.08	1,171.58	1,198.89	1,241.53	1,282.62				
Money supply, M2 (bil. chn. 2005 dol.)	7,764.2 r	7,792.9 r	7,831.0 r	7,852.2 r	7,877.9	r 7,881.0 r	7,878.0 **				
Interest rate spread, 10-year Treasury bonds less federal funds	2.83	2.51	2.46	2.35	2.57	3.11	3.22				
Index of consumer expectations (c) (1966:1=100)	62.3	62.9	60.9	61.9	64.8	67.5	69.3				
LEADING INDEX (2004=100) Percent change from preceding month	109.0 0.2	109.1 0.1	109.9 0.7 r	110.1 0.2	111.3 1.1	112.2 0.8 r	112.3 p 0.1 p				
A	U.S. Leading Economic Index net contributions										
Average w orkw eek, production w orkers, mfg		.00	.13	07	.00	.00	13				
Average w eekly initial claims, state unemployment insurance	••••	19	.21	.00	.18	.16	16				
Manufacturers' new orders, consumer goods and materials	••••	05	.02	12	.16	r05 r	.01 **				
Index of supplier deliveries (vendor performance)	••••	15 r	15 r	11 r	.42	10	.14				
Manufacturers' new orders, nondefense capital goods		.02	.21	06	16	r12 r	.04 **				
Building permits		.06	11	.02	04	.37 r	29				
Stock prices, 500 common stocks (c)		.03	.12	.16	.09	.13	.12				
Money supply, M2		.12	.16 r	.09 r	.11	.01	01 **				
Interest rate spread, 10-year Treasury bonds less federal funds		.26	.26	.25	.27	.33	.34				
Index of consumer expectations (c)		.02	06	.03	.09	.08	.05				

p Preliminary. r Revised. c Corrected.

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<sup>\*</sup> Inverted series; a negative change in this component makes a positive contribution to the index.

<sup>\*\*</sup> Statistical Imputation (See page 4 for more details)

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CALCULATION NOTE--The percent change in the index does not always equal the sum of the net contributions of the individual components (because of rounding effects and base value differences).

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Table 3-Data and Net Contributions for Components of the U.S. Coincident Economic Index and U.S. Lagging Economic Index

	2010								
Component	Jul	Aug	Sep	Oct	Nov	Dec	Jan		
		U.S.	Coincident E	conomic Inc	dex compon	ent data			
Employees on nonagricultural payrolls (thousands)	129,932 r	129,873 r	129,844 r	130,015 r	130,108 r	130,229 r	130,265		
Personal income less transfer payments (ann. rate, bil. chn. 2005 dol.)	9,247.1	9,250.7	9,250.7	9,287.1 r	9,310.4 r	9,327.0 r	9,341.0 **		
Industrial production (index: 2007=100)	93.463	93.579 r	93.880 r	93.838 r	94.103 r	95.199 r	95.145		
Manufacturing and trade sales (mil. chn. 2005 dol.)	984,020	981,643	982,005	984,762 r	988,650 r	989,505 **	990,733 **		
COINCIDENT INDEX (2004=100) Percent change from preceding month	101.3 0.1	101.3 r 0.0 r	101.4 0.1 r	101.5 r 0.1	101.7 0.2 r	102.0 p 0.3 p	102.1 p 0.1 p		
	U.S. Coincident Economic Index net contributions								
Employees on nonagricultural payrolls	• • •	02 r	01	.06 r	.03 r	.05 r	.01		
Personal income less transfer payments		.01	.00	.10 r	.07	.05 r	.04 **		
Industrial production		.02 r	.04	01 r	.04	.16 r	01		
Manufacturing and trade sales		03	.00	.03 r	.04 r	.01 **	.01 **		
	U.S. Lagging Economic Index component data								
Average duration of unemployment (w eeks)*	33.9	33.5	33.4	33.9	33.9	34.2	36.9		
Ratio, manufacturing and trade inventories to sales (chain 2005 dol.)	1.334	1.343	1.351	1.351 r	1.339 r	1.340 **	1.340 **		
Change in index of labor cost per unit of output, mfg. (6-month percent, ann. rate)	6	.6 r	2.2 r	.60 r	-1.7 r	-2.3 r	-2.0 **		
Average prime rate charged by banks (percent)	3.25	3.25	3.25	3.25	3.25	3.25	3.25		
Commercial and industrial loans outstanding (mil. chn. 2005 dol.)	667,720 r	664,252 r	678,200 r	673,626 r	660,754 r	670,371 r	668,682 **		
Ratio, consumer installment credit out- standing to personal income (percent)	19.11	18.98	18.99	18.96 r	18.91 r	18.87 r	18.86 **		
Change in CPI for services (6-month percent, ann. rate)	1.4	1.3	1.0	.9	1.0	1.2	1.3		
LAGGING INDEX (2004=100) Percent change from preceding month	107.6 .6	107.7 .1	108.2 .5	108.1 r 1 r	107.8 r 3 r	108.0 p .2 p	107.9 p 1 p		
		U.S.	Lagging Ec	onomic Inde	x net contril	outions			
Average duration of unemployment		.04	.01	05	.00	03	27		
Ratio, manufacturing and trade inventories to sales		.08	.07	.00 r	11 r	.01 **	.00 **		
Change in index of labor cost per unit of output, mfg		.07 r	.09	09 r	14 r	04 r	.02 **		
Average prime rate charged by banks		.00	.00	.00	.00	.00	.00		
Commercial and industrial loans outstanding		05	.20	07	19	.14 r	02 **		
Ratio, consumer installment credit outstanding to personal income		14	.01	03 r	06	04 r	01 **		
Change in CPI for services		02	06	02	.02	.04	.02 **		

CPI Consumer Price Index. For additional notes see table 2.

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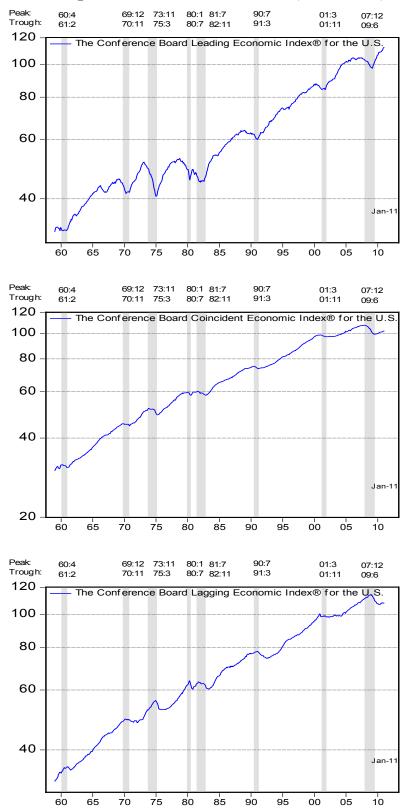
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<sup>\*</sup> Inverted series; a negative change in this component makes a positive contribution to the index.

<sup>\*\*</sup> Statistical Imputation (See page 3 for more details)

### U.S. Composite Economic Indexes (2004=100)



Source: The Conference Board