

FOR RELEASE: 10:00 A.M. ET, Thursday, September 18, 2008

The Conference Board®
U.S. Business Cycle Indicators<sup>SM</sup>

### U.S. LEADING ECONOMIC INDICATORS

AND RELATED COMPOSITE INDEXES FOR AUGUST 2008

The Conference Board announced today that the U.S. leading index decreased 0.5 percent, the coincident index decreased 0.1 percent and the lagging index increased 0.4 percent in August.

- The leading index decreased again in August, the third decline in the index in the last four months, and it is 2.7 percent below its level one year ago. Building permits, the index of supplier deliveries and initial claims for unemployment insurance (inverted) made large negative contributions to the index this month, more than offsetting positive contributions from the interest rate spread and consumer expectations. The six-month change in the leading index stands at -1.1 percent (a -2.1 percent annual rate), up slightly from -1.6 percent (about a -3.3 percent annual rate) for the previous six months. However, the weaknesses among the leading indicators have remained widespread over the past six months.
- The coincident index also decreased in August, and July's small increase was revised down to no change. Industrial production dropped sharply this month, while employment has continued to fall. The six-month decline in the coincident index picked up to 0.4 percent (a -0.7 percent annual rate), from 0.2 percent (a -0.4 percent annual rate) for the previous six months, and the weaknesses among the coincident indicators remained widespread. In August, the lagging index continued to rise, and the coincident-to-lagging ratio continued to decline as a result.
- The leading index has been generally falling for a year now, and the coincident index has been mildly declining since late 2007. Meanwhile, real GDP growth slowed to a 2.1 percent average annual rate for the first half of the year (including a 3.3 percent annual rate in the second quarter), from an average annual rate of 2.3 percent in the second half of 2007. All in all, the prolonged and widespread deterioration in the composite indexes suggests further weakening in economic conditions going forward.

<u>LEADING INDICATORS.</u> Four of the ten indicators that make up the leading index increased in August. The positive contributors – beginning with the largest positive contributor – were the interest rate spread, index of consumer expectations, stock prices, and manufacturers' new orders for consumer goods and materials\*. The negative contributors – beginning with the largest negative contributor – were index of supplier deliveries (vendor performance), building permits, average weekly initial claims for unemployment insurance (inverted), average weekly manufacturing hours, and manufacturers' new orders for nondefense capital goods\* and real money supply.

The leading index now stands at 100.8 (2004=100). Based on revised data, this index decreased 0.7 percent in July and increased 0.1 percent in June. During the six-month span through August, the leading index decreased 1.1 percent, with two out of ten components advancing (diffusion index, six-month span equals 20 percent).

The next release is scheduled for Monday, October 20, 2008 at 10 A.M. ET.

<u>COINCIDENT INDICATORS.</u> Two of the four indicators that make up the coincident index increased in August. The positive contributors to the index – beginning with the larger positive contributor – were personal income less transfer payments\* and manufacturing and trade sales\*. The negative contributors were industrial production and employees on nonagricultural payrolls.

The coincident index now stands at 106.5 (2004=100). This index remained unchanged in July and decreased 0.2 percent in June. During the six-month period through August, the coincident index decreased 0.4 percent, with one out of four components advancing (diffusion index, six-month span equals 25 percent).

<u>LAGGING INDICATORS.</u> The lagging index stands at 112.6 (2004=100) in August, with two of the seven components advancing. The positive contributors to the index – beginning with the larger positive contributor – were commercial and industrial loans outstanding\* and ratio of consumer installment credit to personal income\*. The negative contributors – beginning with the largest negative contributor – were average duration of unemployment (inverted), change in CPI for services, and change in labor cost per unit of output\*. The ratio of manufacturing and trade inventories to sales\*, and average prime rate charged by banks\* held steady in August. Based on revised data, the lagging index increased 0.4 percent in July and remained unchanged in June.

### DATA AVAILABILITY AND NOTES.

The data series used by The Conference Board to compute the three composite indexes and reported in the tables in this release are those available "as of" 12 Noon on September 17, 2008. Some series are estimated as noted below.

\* Series in the leading index that are based on The Conference Board estimates are manufacturers' new orders for consumer goods and materials, manufacturers' new orders for nondefense capital goods, and the personal consumption expenditure used to deflate the money supply. Series in the coincident index that are based on The Conference Board estimates are personal income less transfer payments and manufacturing and trade sales. Series in the lagging index that are based on The Conference Board estimates are inventories to sales ratio, consumer installment credit to income ratio, change in labor cost per unit of output, the consumer price index, and the personal consumption expenditure used to deflate commercial and industrial loans outstanding.

The procedure used to estimate the current month's personal consumption expenditure deflator (used in the calculation of real money supply and commercial and industrial loans outstanding) now incorporates the current month's consumer price index when it is available before the release of the U.S. Leading Economic Indicators.

###

Professional Contacts at The Conference Board: Media Contacts:

Ken Goldstein: 212-339-0331 Frank Tortorici: 212-339-0231

Indicators Program: 212-339-0330 Carol Courter: 212-339-0232

Email: indicators@conference-board.org

Website: www.conference-board.org/economics/bci

THE CYCLICAL INDICATOR APPROACH. The composite indexes are the key elements in an analytic system designed to signal peaks and troughs in the business cycle. The leading, coincident, and lagging indexes are essentially composite averages of several individual leading, coincident, or lagging indicators. (See page 3 for details.) They are constructed to summarize and reveal common turning point patterns in economic data in a clearer and more convincing manner than any individual component—primarily because they smooth out some of the volatility of individual components.

Historically, the cyclical turning points in the leading index have occurred before those in aggregate economic activity, while the cyclical turning points in the coincident index have occurred at about the same time as those in aggregate economic activity. The cyclical turning points in the lagging index generally have occurred after those in aggregate economic activity.

#### U.S. Composite Indexes: Components and Standardization Factors

Leading Index		<u>Factor</u>
1	Average weekly hours, manufacturing	0.2552
2	Average weekly initial claims for unemployment insurance	0.0307
3	Manufacturers' new orders, consumer goods and materials	0.0773
4	Index of supplier deliveries – vendor performance	0.0668
5	Manufacturers' new orders, nondefense capital goods	0.0183
6	Building permits, new private housing units	0.0271
7	Stock prices, 500 common stocks	0.0391
8	Money supply, M2	0.3550
9	Interest rate spread, 10-year Treasury bonds less federal funds	0.1021
10	Index of consumer expectations	0.0284
Coincident Ind	<u>ex</u>	
1	Employees on nonagricultural payrolls	0.5426
2	Personal income less transfer payments	0.1890
3	Industrial production	0.1493
4	Manufacturing and trade sales	0.1191
Lagging Index		
1	Average duration of unemployment	0.0373
2	Inventories to sales ratio, manufacturing and trade	0.1239
3	Labor cost per unit of output, manufacturing	0.0615
4	Average prime rate	0.2822
5	Commercial and industrial loans	0.1112
6	Consumer installment credit to personal income ratio	0.1880
7	Consumer price index for services	0.1959

#### Notes:

The component factors are inversely related to the standard deviation of the month-to-month changes in each component. They are used to equalize the volatility of the contribution from each component and are "normalized" to sum to 1. When one or more components are missing, the other factors are adjusted proportionately to ensure that the total continues to sum to 1.

These factors were revised effective on the release for April 2008, and all historical values for the three composite indexes were revised at this time to reflect the changes. (Under normal circumstances, updates to the leading, coincident, and lagging indexes only incorporate revisions to data over the past six months.) The factors for the leading index were calculated using 1984-2006 as the sample period for measuring volatility. A separate set of factors for the 1959-1983 period is available upon request. The primary sample period for the coincident and lagging indexes was 1959-2006. For additional information on the standardization factors and the index methodology see: "Benchmark Revisions in the Composite Indexes," *Business Cycle Indicators* December 1997 and "Technical Appendix: Calculating the Composite Indexes" *Business Cycle Indicators* December 1996, or the Web site: www.conference-board.org/economics/bci.

The trend adjustment factor for the leading index is -0.0164, and the trend adjustment factor for the lagging index is 0.1644.

To address the problem of lags in available data, those leading, coincident and lagging indicators that are not available at the time of publication are estimated using statistical imputation. An autoregressive model is used to estimate each unavailable component. The resulting indexes are therefore constructed using real and estimated data, and will be revised as the unavailable data during the time of publication become available. Such revisions are part of the monthly data revisions, now a regular part of the U.S. Business Cycle Indicators program. The main advantage of this procedure is to utilize in the leading index data such as stock prices, interest rate spread, and manufacturing hours that are available sooner than other data on real aspects of the economy such as manufacturers' new orders. Empirical research by The Conference Board suggests that there are real gains in adopting this procedure to make all the indicator series as up-to-date as possible.

#### U.S. Leading Economic Indicators news release schedule for 2008:

Monday, October 20, 2008 for September 2008 data Thursday, November 20, 2008 for October 2008 data Thursday, December 18, 2008 for November 2008 data

All releases are at 10:00 AM ET.

ABOUT THE CONFERENCE BOARD. The Conference Board is the premier business membership and research network founded in 1916. It has become a global leader in helping executives build strong professional relationships, expand their business knowledge and find solutions to a wide range of business challenges. The Conference Board's Economics Program is a recognized source of forecasts, economic analysis and objective indicators such as the Leading Economic Indicators and the Consumer Confidence Index.

This role is part of a long tradition of research and education that stretches back to the compilation of the first continuous measure of the cost of living in the United States in 1919. In 1995, The Conference Board assumed responsibility for computing the composite indexes from the U.S. Department of Commerce. The Conference Board now produces business cycle indexes for the U.S., Australia, France, Germany, Korea, Japan, Mexico, Spain and the U.K. To subscribe to any of these indexes, please visit www.conference-board.org/economics/bci or contact the customer service department at 212-339-0345 or email indicators@conference-board.org.

### AVAILABLE FROM THE CONFERENCE BOARD

U.S. Business Cycle Indicators Internet Subscription \$ 635 per year (1 user)

(Includes monthly release, data, charts and commentary)

Individual Data Series \$ 35 per series downloaded

\$ 275 per year Monthly BCI Report (Sample available at http://www.conference-board.org/publications/describeBCI.cfm) BCI Handbook (published 2001)

Corporate Site License contact Indicators Program at (212) 339-0330

Business Cycle Indicators for Australia, France, Germany, Japan, Korea, Mexico, Spain and the UK are available at \$635 per country per year (1 user). Discounts are available to Associates of The Conference Board and accredited academic institutions.

# THESE DATA ARE FOR NEWS ANALYSIS PURPOSES ONLY. NOT FOR REDISTRIBUTION, PUBLISHING, OR PUBLIC POSTING WITHOUT EXPRESS WRITTEN PERMISSION.

Table 1.--Summary of Composites Indexes

	2008										
	Feb	Mar	Apr	May		Jun		Jul		Aug	
Leading index	101.9	101.9	102.0	101.9		102.0	r	101.3	r	100.8	р
Percent change	2	.0	.1	1		.1	r	7		5	p
Diffusion index	35.0	50.0	55.0	25.0		45.0		40.0		40.0	
Coincident index	106.9	106.9	106.9	106.8	r	106.6	r	106.6	р	106.5	р
Percent change	3	.0	.0	1	r	2	r	.0	р	1	р
Diffusion index	12.5	37.5	37.5	12.5		25.0		62.5		50.0	
Lagging index	111.8	112.0	111.9	111.7		111.7		112.2	р	112.6	р
Percent change	.5	.2	1	2		.0		.4	р	.4	р
Diffusion index	85.7	57.1	57.1	28.6		64.3		71.4	•	42.9	Ċ
Coincident-lagging ratio	95.6	95.4	95.5	95.6	r	95.4	r	95.0	р	94.6	р
	Aug to	Sep to	Oct to	Nov to		Dec to		Jan to		Feb to	
	Feb	Mar	Apr	May		Jun		Jul		Aug	
Leading index											
Percent change	-1.6	-1.7	-1.2	9		6		8		-1.1	
Diffusion index	20.0	30.0	30.0	30.0		40.0		40.0		20.0	
Coincident index											
Percent change	2	3	4	4		6		6		4	
Diffusion index	50.0	12.5	.0	.0		.0		.0		25.0	
Lagging index											
Percent change	2.1	1.8	1.5	1.0		.7		0.9		.7	
Diffusion index	85.7	85.7	85.7	71.4		42.9		71.4		57.1	

p Preliminary. r Revised (noted only for index levels and one-month percent changes). c Corrected.

CALCULATION NOTE: The diffusion indexes measure the proportion of the components that are rising. Components that rise more than 0.05 percent are given a value of 1.0, components that change less than 0.05 percent are given a value of 0.5, and components that fall more than 0.05 percent are given a value of 0.0.

The full history of composite and diffusion indexes is available by subscription on our web site at www.conference-board.org/economics/bci

## THESE DATA ARE FOR NEWS ANALYSIS PURPOSES ONLY. NOT FOR REDISTRIBUTION, PUBLISHING, OR PUBLIC POSTING WITHOUT EXPRESS WRITTEN PERMISSION.

Table 2.--Data and Net Contributions for Components of the Leading Index

	2008							
Component	Feb	Mar	Apr	May	Jun	Jul	Aug	
-	Leading index component data							
Average w orkw eek, production w orkers, mfg. (hours)	41.1	41.2	41.0	41.0	41.0	r 41.0	40.9	
Average w eekly initial claims, state unemployment insurance (thousands)*.	346.0	374.8	367.3	369.0	390.5	420.1 r	439.9	
Manufacturers' new orders, consumer goods and materials (mil. 1982 dol.)	139,342	138,204 r	136,653 r	134,632	136,275	135,316 r	135,506 **	
Index of supplier deliveries vendor performance (percent)	50.1	53.6	54.0	53.7	55.1	55.1	50.3	
Manufacturers' new orders, nondefense capital goods (mil. 1982 dol.)	49,082	49,757 r	48,268	48,225	47,001	1 49,557 r	48,409 **	
Building permits (thous.)	981	932	982	978	1,138	937	854	
Stock prices, 500 common stocks (c) (index: 1941-43=10)	1,354.87	1,316.94	1,370.47	1,403.22	1,341.25	1,257.33	1,281.47	
Money supply, M2 (bil. chn. 2000 dol.)	6,310.6	6,356.2 r	6,353.6 r	6,332.6 r	6,284.8	6,276.8	6,269.4 **	
Interest rate spread, 10-year Treasury bonds less federal funds	0.76	0.90	1.40	1.90	2.10	2.00	1.89	
Index of consumer expectations (c) (1966:1=100)	62.4	60.1	53.3	51.1	49.2	53.5	57.9	
LEA DING INDEX (2004=100) Percent change from preceding month	101.9 -0.2	101.9 0.0	102.0 0.1	101.9 -0.1	102.0		100.8 p -0.5 p	
	Leading index net contributions							
Average w orkw eek, production w orkers, mfg		.06	12	.00	.00.	.00 r	06	
Average w eekly initial claims, state unemployment insurance		25	.06	01	17	22 r	14	
Manufacturers' new orders, consumer goods and materials		06 r	09 r	12 r	.09 ı	05 r	.01 **	
Index of supplier deliveries (vendor performance)		.23	.03	02	.09	.00	32	
Manufacturers' new orders, nondefense capital goods		.02	06 r	.00	05 ו	.10 r	04 **	
Building permits		14	.14	01	.41	53	25	
Stock prices, 500 common stocks (c)		11	.16	.09	18	25	.07	
Money supply, M2		.26	01	12	27	05 r	04 **	
Interest rate spread, 10-year Treasury bonds less federal funds		.09	.14	.19	.21	.20	.19	
Index of consumer expectations (c)		07	19	06	05	.12	.12	

p Preliminary. r Revised. c Corrected.

<sup>\*</sup> Inverted series; a negative change in this component makes a positive contribution to the index.

<sup>\*\*</sup> Statistical Imputation (See page 3 for more details)

<sup>(</sup>c) Copyrighted. Series from private sources are provided through the courtesy of the compilers and are subject to their copyrights: Stock prices, Standard & Poor's Corporation; Index of consumer expectations, University of Michigan's Survey Research Center.

CALCULATION NOTE--The percent change in the index does not always equal the sum of the net contributions of the individual components (because of rounding effects and base value differences).

# THESE DATA ARE FOR NEWS ANALYSIS PURPOSES ONLY. NOT FOR REDISTRIBUTION, PUBLISHING, OR PUBLIC POSTING WITHOUT EXPRESS WRITTEN PERMISSION.

Table 3Data and Net Contri		30 m pone	51 1116	2008	. una Lagg	y maexe	<u> </u>			
Component	Feb	Mar	Apr	May	Jun	Jul	Aug			
•	Coincident index component data									
Employees on nonagricultural payrolls (thousands)	137,919	137,831	137,764	137,717	137,617 r	137,557 r	137,473			
Personal income less transfer payments (ann. rate, bil. chn. 2000 dol.)	8,464.9 r	8,465.1 r	8,454.2 r	8,441.9 r	8,401.5 r	8,386.6 r	8,411.8 **			
Industrial production (index: 2002=100)	112.260	112.024 r	111.443 r	111.281 r	111.507 r	111.572 r	110.303			
Manufacturing and trade sales (mil. chn. 2000 dol.)	954,429	954,909	965,568 r	962,889 r	960,322 r	963,030 **	964,575 **			
COINCIDENT INDEX (2004=100) Percent change from preceding month	106.9 -0.3	106.9 0.0	106.9 0.0	106.8 r -0.1 r	106.6 r -0.2 r	106.6 p 0.0 p	106.5 p -0.1 p			
				nt index net						
Employees on nonagricultural payrolls		03	03	02	04 r	02	03			
Personal income less transfer payments		.00	02 r	03	09	03	.06 **			
Industrial production		03 r	08 r	02 r	.03 r	.01 r	17			
Manufacturing and trade sales		.01	.13	03 r	03 r	.03 **	.02 **			
			Lagging	ı index comp	onent data					
A verage duration of unemployment (w eeks)*	16.8	16.2	16.9	16.6	17.5	17.1	17.4			
Ratio, manufacturing and trade inventories to sales (chain 2000 dol.)	1.348 r	1.341	1.323 r	1.322 r	1.326 r	1.326 **	1.326 **			
Change in index of labor cost per unit of output, mfg. (6-month percent, ann. rate)	2.7 r	2.9 r	3.5 r	2.20 r	3.3 r	3.2 **	3.1 **			
Average prime rate charged by banks (percent)	6.00	5.66	5.24	5.00	5.00	5.00	5.00			
Commercial and industrial loans outstanding (mil. chn. 2000 dol.)	788,799 r	788,233 r	799,809 r	794,620 r	778,067 r	779,011 r	796,102 **			
Ratio, consumer installment credit outstanding to personal income (percent)	21.27 r	21.29 r	21.33 r	21.00 r	21.08 r	21.27 r	21.29 **			
Change in CPI for services (6-month percent, ann. rate)	3.4	3.5	3.6	3.9	4.3	4.8	4.7			
LAGGING INDEX (2004=100) Percent change from preceding month	111.8 .5	112.0 .2	111.9 1	111.7 2	111.7 .0	112.2 p .4 p	112.6 p .4 p			
			Lagging index net contributions							
Average duration of unemployment	••••	.14	16	.07	20	.09	06			
Ratio, manufacturing and trade inventories to sales	••••	06 r	17 r	01 r	.04 r	.00 **	.00 **			
Change in index of labor cost per unit of output, mfg		.01 r	.04 r	08	.07 r	01 **	01 **			
Average prime rate charged by banks		10	12	07	.00	.00	.00			
Commercial and industrial loans outstanding		01	.16	07	23	.01 r	.24 **			
Ratio, consumer installment credit outstanding to personal income		.02 r	.04 r		.07 r	.17 r	.02 **			
Change in CPI for services		.02	.02	.06	.08	.10	02			

CPI Consumer Price Index. For additional notes see table 2.

<sup>\*</sup> Inverted series; a negative change in this component makes a positive contribution to the index.

<sup>\*\*</sup> Statistical Imputation (See page 3 for more details)

### THESE DATA ARE FOR NEWS ANALYSIS PURPOSES ONLY. NOT FOR REDISTRIBUTION OR PUBLIC POSTING WITHOUT EXPRESS PERMISSION.

### U.S. Composite Indexes (2004=100)

