Access to Experts

Andy Castonguay , Principal Analyst , Machina Research

Andy Castonguay has worked as an analyst, advisor and consultant to the mobile industry for 15 years. With local experience in Latin America and North America, Andy has worked extensively with service providers, device manufacturers, technology vendors, and financial institutions in both mature and growth markets. Currently, Andy is a Principal Analyst at Machina Research focused on the rapidly evolving M2M ecosystems in the Americas with particular focus on mobile health solutions and the M2M devices space.
Prior to joining Machina Research, Andy was a Principal Analyst at Informa Telecoms & Media with focus on mobile devices, application platforms and M2M solutions. During his tenure at the Yankee Group, Andy was Director of mobile devices research, Director of the North American consumer practice and Program Manager for the Latin American mobile services group. During his 7-year stint in Brazil, Andy also worked as a senior consultant at Telefinance, a financial services group, focused on mergers & acquisitions activity, strategic consulting, infrastructure & device financing deals and due diligence projects in the telecommunications industry. Prior to that, Castonguay headed Pyramid Research's Brazil telecoms practice. Before his work in telecoms, Andy worked as researcher at the Health Care Advisory Board in the US focused on the US healthcare industry systems. A frequent speaker and panel moderator at industry conferences and events, Andy is fluent in English and Portuguese.

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