

## Access to Experts



**George Kohlrieser**  
Professor  
IMD

George Kohlrieser is an organizational and clinical psychologist. He is Professor of Leadership and Organizational Behaviour at IMD and consultant to several global companies including Accenture, Alcan, Amer Sports, Barclays Global Investors, Cisco, Coca-Cola, HP, IBM, IFC, Morgan Stanley, Motorola, Nestlé, Nokia, Roche, Sara Lee, Tetra Pak, and Toyota.

His research, teaching, and consulting activities are focused on high performance leadership, high performance teamwork, conflict management, change management, dialogue and negotiation, coaching, stress management, work life balance, and personal and professional development. He is also a Police Psychologist and Hostage Negotiator focusing on aggression management and hostage negotiations. He has worked in over 100 countries spanning five continents.

Professor Kohlrieser is Director of the High Performance Leadership (HPL) Program, an intense six day IMD program for experienced senior leaders and the Advanced High Performance Leadership (AHPL) for former HPL participants.

He completed his doctorate at Ohio State University where he wrote his dissertation on cardio vascular recovery of law enforcement leaders following high stress situations. His research has made significant contributions to understanding the role self-mastery and social dialogue has in helping leaders sustain high performance through life long learning.

Professor Kohlrieser is Associate Clinical Professor of Psychology, Wright State University, Dayton, Ohio, adjunct faculty member of Union Graduate School, Antioch, Ohio, adjunct faculty member of Fielding Institute San Francisco, California, adjunct faculty member of Zagreb University, Croatia. He is past president of the International Transactional Analysis Association, San Francisco, California and is also a member of the Society of International Business Fellows (SIBF).

Professor Kohlrieser is a notable media commentator on issues related to leadership, conflict, aggression management and hostage negotiation, and had his own highly acclaimed radio call-in talk show in the US for over 10 years. He has consulted for the BBC, CNN, ABC, and CBS and his work has been featured in the Wall Street Journal, the Economist, and other leading newspapers and magazines.

He is author of the internationally bestselling book, *Hostage At The Table: How Leaders Can Overcome Conflict, Influence Others, and Raise Performance*, which received the "Best Business Book Award 2007" from DCF (French Association of Business Leaders) and "Best Management Book 2008" in Germany by Managementbuch.de.

He has won numerous awards, including most recently the prestigious BrandLaureate International Brand Personality Award for his contribution in the field of high performance communication from the Asia Pacific Brand Foundation (2010) and the global ecch Renewable and sustainable energy, technology and development Hot Topic Case Award (2011).

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