Access to Experts

David Reimer , CEO , Merryck & Co.

David's work over the past decade has included global M&A and restructuring projects with 30% of the Fortune 100, including the three largest financial services integrations of 2008-09. David most recently led the 3-year private equity turnaround of Drake Beam Morin's (DBM) North American business. Career History Prior to joining Merryck & Co as Chief Executive for the Americas, David built his career leading companies from diverse sectors (from regional construction to global consulting) through various stages of growth, near-death, and industry dominance. "Though not always in that order," he says. He counts himself fortunate to have been consulted by hundreds of senior leaders facing major organizational or career crossroads.

Most recently, David led a 3-year turnaround under private equity ownership of Drake Beam Morin's (DBM) North American business. Working with a tremendous team, he refocused the organization on its core business, reengaged the workforce, and launched a game-changing business model quickly adopted worldwide. These efforts restored DBM's quality to number one, doubled revenues over a 3-year period and increased EBITDA 350%—outpacing competitors' results and significantly improving the realized exit price.

In other leadership roles, he consulted to the three largest financial services integrations in history. Earlier, while in Asia Pacific, David juggled a mix of wholly owned, joint venture and affiliate business units in 14 countries, which included launching wholly owned operations in China. "I have benefited tremendously from a few key mentors in my career," David says. "Veteran leaders who trusted and supported me, and who didn't flinch from rattling my worldview when I needed it. I see my work at Merryck as a logical extension of the support others have shown me."

Making their home in Portland, Oregon, David and his wife Janelle have been married 18 years. They have recently exchanged the luxuries of sleeping-in and staying out late for the delights of their 2-yr old daughter, Seneca.

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