Richard Dobbs

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Richard Dobbs is a director of the McKinsey Global Institute (MGI), McKinsey's business and economics research arm, and a director (senior partner) of McKinsey based in Seoul.

From 2004 to 2009, Richard co-led McKinsey's Corporate Finance Practice, where he was also responsible for research and development. He has served clients around the world in a variety of industries, ranging from high tech and financial services to petroleum, utilities, and the public sector.

Richard has written numerous articles about the implications of the financial crisis for companies and managing in a downturn. At MGI he has led research on global economic trends, including urbanization, resource markets, capital markets, and productivity and growth, with a focus on Asia. Other research has focused on performance management and measurement, mergers and acquisitions, valuation, capital markets strategy, and utility regulation. He was a co-author of Value: The Four Cornerstones of Corporate Finance, and his work has appeared in several books, including Valuation: Measuring and Managing the Value of Companies; in other business and academic journals such as the McKinsey Quarterly, McKinsey on Finance, and Corporate Finance; and on the opinion pages of leading newspapers and business publications.

Richard is a frequent speaker at international conferences and is an associate fellow of the Said Business School at Oxford University, where he has taught the valuation elective.

Before joining McKinsey in 1988, Richard obtained a first-class degree and won the Metal Box and Lubbock Prizes at Oxford University. He was sponsored by Shell UK during his studies and worked for Shell’s North Sea exploration and production business.

He was a Fulbright scholar at Stanford Business School and graduated from this course as an Arjay Miller scholar and won the Robichek Award for Finance.